

STEVE GUTZLER

Keynote speaker, author, executive coach, and respected authority on high performance leadership, emotional intelligence, and leadership development.



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All of Steve's programs are customized and personalized for each audience, and can be delivered in-person or virtually for your next event.

Steve Gutzler is a dynamic speaker who engages audiences everywhere on leadership, emotional intelligence, and personal transformation. He has an exceptional ability to communicate clear leadership and business solutions with humor, clarity, and insight.

Most importantly, Steve provides strategies on how to self-manage those 17% moments in business and life.

Through his programs, Steve inspires greatness for individuals at every level. He believes every keynote presentation should transform a life and inspire leadership, and he presents with passion and conviction.



MICHELLE JOYCE
— SPEAKERS —

Lead With No Fear

7 Shifts for Positive Change

In this uncertain age of worry, insecurity, and self-doubt, how will you lead and manage change for greater inspiration, clarity, and confidence? In this program, Steve will teach how to unlock **7 Key Leadership Shifts** for greater influence and impact. He will illustrate and inspire your audience with real-life case studies of successful leaders and teams navigating the uncertain waters of leadership.

Instead of forcing leaders to make drastic changes, Steve will guide the audience into making significant, gradual changes over a 90-day period.

In this program, your team and audience will learn how to:

- Shift from Victim to Leader
- Shift from Unaware to Self-Aware
- Shift from Black and White to High Definition
- Shift from Activity to Accomplishment
- Shift from Smart and Healthy
- Shift from Fast to Finishing

"We really enjoyed how smoothly the planning, procurement, and logistics worked out. Our summit attendees provided overwhelming positive feedback that Steve's keynote training was an absolute home run! It was rated the top session in survey data we collected. It really seemed like the attendees took away several actions they will put into practice."

~HARRY D. KNIGHT, JR.
U.S. DEPARTMENT OF COMMERCE

For booking information:

Michelle Joyce
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Emotional Intelligence for Extraordinary Leadership

The Brain Science of High Performance and Influence

In today's fast-paced, competitive work environment, with the explosion of our information age and the increased potential of the millennial generation, it has become clear that in order to lead with impact, one has to fully engage the minds, emotions, and spirits of those they lead. While many managers are skilled at presenting team goals and strategies, the skillsets of emotional intelligence and leveraging the brain science of high performance are the new competitive edge. Empowering your team to feel emotionally connected with their own purpose and to one another is imperative. This dynamic and fast-paced presentation will offer you practical tools for professional excellence and high-performance in leadership and life.

- Examine strengths and weaknesses for developing emotional intelligence
- Learn the brain science of emotional hijacking moments and strategies for self-regulation
- Develop composure skills and redirecting emotions in order to ensure "win-wins"
- Learn actionable skills for resiliency and stress management
- Demonstrate and increase empathy by acknowledging others' feelings and perspectives
- Build bonds of connection by nurturing instrumental relationships
- Uphold integrity and increase your persuasive influence and leadership impact
- Build collaborative skills and empower communication
- Recognize the contagious influence of your moods, attitudes, and emotions

"Steve Gutzler has made the topic of Emotional Intelligence relevant and impactful over the course of several events with my Senior Leadership Team and Managers of our Global Outsourcing business. These highly-interactive sessions have received consistent praise from my organization, and have had an impact on us both personally and professionally."

~MIKE SIMMS, CHIEF OUTSOURCING OFFICER
MICROSOFT

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Unleash the Leader Inside You

Great leaders understand that true leadership is not just about a title or position, it's about being a positive influence, creating positive impact, and inspiring greatness in others.

Through inspiring stories, Steve explains how rapid change impacts the role of leaders, and guides participants through a dynamic process of five shifts to increase their professional skill set and bottom-line influence.

Audience members will leave this motivational experience with actionable takeaways for professional and personal growth, and the knowledge and inspiration to become the leader they want to be.

- Discover the five shifts to accelerate leadership influence
- Shift from victim to leadership language to attract greatness
- Unlock greater clarity and vision which creates daily passion
- Learn the “green-light” focus strategies that multiply and compound success
- Discover how becoming a “corporate athlete” combats stress and releases positive energy
- Walk away with the action steps necessary to create lasting behavior change and empower team performance
- Learn the two most important hours of your day that increase your bottom line
- Discover ways to collaborate and encourage more contributions of others

"Nothing short of fantastic! I would highly recommend Steve Gutzler without reservation. Truly impactful and inspiring. His Keynote on Emotional Intelligence for Extraordinary Leadership for our annual Summit Conference in Sun Valley was overwhelmingly received! Steve also was instrumental in building/solidifying our company culture early on."

~JIM CRYSTAL, PRESIDENT
SALT COMMUNICATION

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17% Moments

Extraordinary leaders manage the moments that define their reputation and drive successful results.

Research shows that 83% of the time, people are able to effectively manage their relationships with people and the tasks that need to get done. However, in those 17% moments when interactions become more challenging, and work more difficult, we all find the hard truth: whether or not we are able to continue to operate at our full potential. This is the heart of emotional intelligence and where your reputation is built.

Armed with the most recent research in the field of human behavior, Steve will guide your team through the “new rules” of leadership to become more effective and influential. Steve shares stories that will amaze and entertain your team, while delivering the actionable leadership tools they need to soar. These lessons and strategies can be applied immediately in leadership, sales, and personal development. Audiences will walk away feeling inspired, empowered, and equipped to tackle professional must-have goals.

- Discover the brain science of emotions and how to self-regulate emotional hijacking moments
- How to turn the stress hormone, cortisol, into your friend
- Master your emotions, moods, and attitudes for high performance
- How to connect deeper and coach more effectively
- The four strategies to mastering the 17% moments
- Breakthrough methods for communication, collaboration, and coaching

"Steve Gutzler absolutely “brings it” each and every time he has worked with our team! I’ve had the pleasure of working with Steve since 2002 and he was an irrefutable “WOW” during our annual General Managers Conferences and Leadership Team Advances. He has a unique ability to bring energy, authenticity, and practical takeaways with his presentations."

~DOUGLAS DREHER, PRESIDENT & CEO
THE HOTEL GROUP

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Full Potential

How to Perform Best Under Pressure

This dynamic keynote addresses the epidemic of stress and pressure. Through inspiring stories and real-life case studies, Steve explains how leaders today need to be both smart *and* healthy. Audiences will learn how to avoid self-sabotage and burnout through the science of Emotional Intelligence and stress resiliency tactics, and how to continue to operate at optimum levels while facing deadlines and challenging relationships.

Steve helps teams increase performance and provides participants with breakthrough techniques and strategies for self-leadership. This keynote will provide inspiration and actionable tools to get to the next level of performance.

- How to self-manage the 17% moments when interactions in business become challenging and work more difficult
- How to create stress-resiliency tactics for sustainable success
- How to operate at full potential and tap into confidence, optimism, resiliency, and enthusiasm
- How to remain healthy and recognize exhaustion and burnout
- How leaders help others manage energy and emotion when it matters most

"Steve's presentations always hit the mark with excellence and strategic insight. He will give your audience plenty of practical take-aways that they'll want to remember and use. Having built a nationwide business from the ground up, and partnered with accomplished speakers in business and politics, I can enthusiastically recommend Steve Gutzler for leadership conferences or sales meetings."

~JOHN HENNESSEY, FORMER CEO
NUPRECON



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