



STEVE GUTZLER

KEYNOTE SPEAKER, AUTHOR, EXECUTIVE COACH,
AND RESPECTED AUTHORITY ON HIGH-PERFORMANCE LEADERSHIP,
EMOTIONAL INTELLIGENCE, AND LEADERSHIP DEVELOPMENT

IMPORTANT LINKS

CLICK the links below for:
[On-Stage Preview Video](#)
[Virtual Preview Video](#)
[Speaker Website](#)

AREAS OF IMPACT

Leadership
Emotional Intelligence
Personal Development

BOOK STEVE

Please contact
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MEET STEVE



Research shows that 83% of the time, people can effectively manage relationships and tasks. However, in those 17% moments – when interactions become more challenging and work becomes more difficult – people discover the hard truth of whether or not they are able to continue to operate at their full potential. This truth is at the heart of emotional intelligence and leadership.

Steve Gutzler is a dynamic speaker who engages audiences everywhere on leadership, emotional intelligence, and personal transformation. He has an exceptional ability to communicate clear leadership and business solutions with humor, clarity, and insight.

Most importantly, Steve provides strategies on how to self-manage those 17% moments in business and life.

Through his programs, Steve inspires greatness for individuals at every level. He believes every keynote presentation should transform a life and inspire leadership, and he presents with passion and conviction.

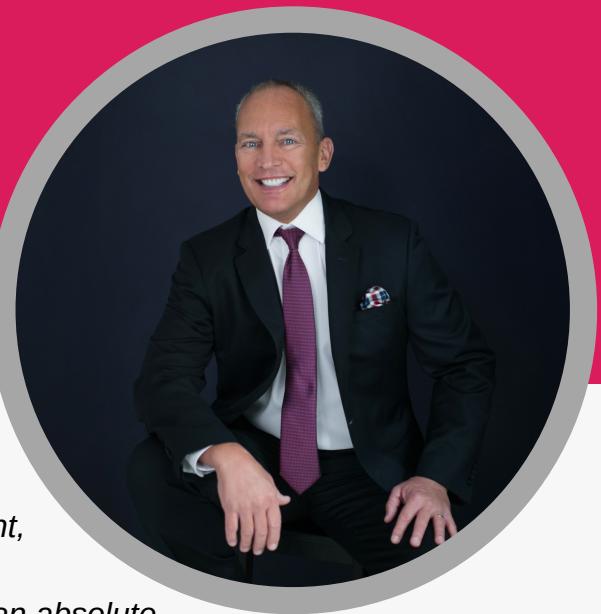
His clients include Microsoft, Seattle Seahawks, LinkedIn, Pandora Radio, Starbucks, and Ritz Carlton. Steve is also an executive coach to many CEOs, business executives, and leading entrepreneurs.

**FOR BOOKING INFORMATION
PLEASE CONTACT MICHELLE JOYCE**

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TESTIMONIALS



"We really enjoyed how smoothly the planning, procurement, and logistics worked out. Our summit attendees provided overwhelming positive feedback that Steve's keynote was an absolute home run! It was rated the top session in survey data we collected. It really seemed like the attendees took away several actions they will put into practice."

– HARRY D. KNIGHT, JR., UNITED STATES DEPARTMENT OF COMMERCE

"Steve Gutzler has made the topic of Emotional Intelligence relevant and impactful over the course of several events with my Senior Leadership Team and Managers of our Global Outsourcing business. These highly-interactive sessions have received consistent praise from my organization, and have had an impact on us both personally and professionally."

– MIKE SIMMS, CHIEF OUTSOURCING OFFICER, MICROSOFT

"Steve inspired our global team through an inspirational and thought-provoking session that left our team motivated to recognize the opportunities ahead, rather than the obstacles in our path, and take ownership of their vision and journey. We are confident the time he spent with us will have a lasting impact on all of us."

– BRIDGETTE BEAM, DIRECTOR OF PROGRAMS, FACEBOOK

"Steve Gutzler absolutely 'brings it' each and every time he has worked with our team! I've had the pleasure of working with Steve since 2002 and he was an irrefutable 'WOW' during our annual General Managers Conferences and Leadership Team Advances. He has a unique ability to bring energy, authenticity, and practical takeaways with his presentations."

– DOUGLAS DREHER, PRESIDENT & CEO, THE HOTEL GROUP

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POPULAR PROGRAMS

All of Steve's programs are personalized and customized for each audience, and can be delivered in person or virtually for your next event.





EMOTIONAL INTELLIGENCE FOR EXTRAORDINARY LEADERSHIP

The Brain Science of High Performance and Influence

In today's fast-paced, competitive work environment, how effective are you as a leader of personal influence, impact, and inspiration?

Emotional intelligence (EI), our ability to manage our emotions and navigate successfully our personal and professional relationships, is the game changer. This dynamic and fast-paced presentation will offer you practical tools for professional excellence and high performance in leadership and life.

In order to lead with impact, one has to fully engage the minds, emotions, and spirit of those they lead. While many managers today are skilled at presenting team goals and strategies, the skillsets of emotional intelligence and leveraging the brain science of high performance are the new competitive edge.

Empowering your team to feel emotionally connected with their own purpose and to one another is imperative. Steve Gutzler's programs are highly interactive, combining case studies, peer-to-peer coaching, multi-media, and hilarious and compelling real-life stories, along with onsite assessments SMART goalsetting to ensure actionable takeaways.

Learning Objectives:

- Assess one's level of emotional intelligence in dealing with business relationships and achieving organizational goals
- Examine your strengths and weaknesses for developing your own emotional intelligence
- Learn the brain science of emotional hijacking moments and strategies for self-regulation of one's emotions
- Develop composure skills and redirecting emotions in order to ensure "win-wins"
- Learn actionable skills for resiliency and stress management
- Demonstrate and increase empathy by acknowledging the feeling and perspectives of others
- Build bonds of connection by nurturing instrumental relationships in business
- Uphold integrity and increase your persuasive influence and leadership impact
- Build collaborative skills and empowering communication
- Recognize the contagious influence of your moods, attitudes, and emotions with leadership encounters

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FULL POTENTIAL

How to Perform Best Under Pressure

According to a Harvard Medical School study, an astounding 96% of leaders said they experience feelings of burnout.

This dynamic keynote addresses the epidemic of stress, pressure, and resiliency. Through inspiring stories and real-life case studies, Steve explains how leaders today need to be both smart and healthy, operating at optimum levels while facing deadlines and challenging relationships.

Steve will help your leaders and teams increase performance, and provide you with breakthrough techniques and strategies for self-leadership and sustainable success.

Learning Objectives:

- How to self-manage those 17% moments when interactions in business become challenging and work more difficult
- How to create stress-resiliency tactics for sustainable success
- How to operate at full-potential and tap into confidence, optimism, resiliency, and enthusiasm
- How to remain healthy and recognize that exhaustion and burnout are not considered badges of honor
- How leaders help others manage energy and emotion when it matters most

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LEAD WITH NO FEAR

Unlock 7 Key Leadership Shifts for Greater Influence and Impact

In this uncertain age of worry, insecurity, and self doubt, how will you lead and manage change for greater inspiration, clarity, and confidence?

In this program, Steve will teach how to unlock 7 Key Leadership Shifts for greater influence and impact. He will illustrate and inspire your audience with real-life case studies of successful leaders and teams navigating the uncertain waters of leadership. Instead of forcing leaders to make drastic changes, Steve will guide the audience into making significant, gradual changes over a 90-day period.

In this program, your team and audience will learn how to:

- Shift from Victim to Leader
- Shift from Unaware to Self-Aware
- Shift from Black and White to High Definition
- Shift from Activity to Accomplishment
- Shift from Smart and Healthy
- Shift from Fast to Finishing



UNLEASH THE LEADER INSIDE YOU

Become the Leader You WANT to Be!

True leadership is about being a positive influence, creating impact, and encouraging greatness in others.

In this inspiring keynote, Steve Gutzler shows how each of us can be an impactful and influential leader in our personal and professional lives, making a positive difference regardless of title or position.

Through powerful stories and examples, Steve explains how rapid change has impacted the roles of leaders, and will guide the audience through the dynamic process of five shifts that will raise your professional game and bottom-line influence.

You'll leave this motivational experience with actionable takeaways for professional and personal growth, and the knowledge and inspiration to become the leader you want to be.

In this program, your team and audience will learn how to:

- Discover the five shifts to accelerate your leadership influence
- Shift from victim to leadership language that attracts greatness
- Unlock greater clarity and vision which creates daily passion
- Learn the “greenlight” focus strategies that multiply and compound success
- Discover how becoming a “corporate athlete” combats stress and releases positive energy
- Walk away with the action steps necessary to create lasting behavior change and empower team performance
- Learn the two most important hours of your day that increase your bottom line
- Discover ways to collaborate and encourage more contributions of others

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17% MOMENTS

Discover the Brain Science of Emotions and High-Performance Leadership

Extraordinary leaders learn how to manage the moments that define their reputation and drive successful results.

Research shows that 83% of the time, people are able to effectively manage their relationships with people and the tasks that need to get done. However, in those 17% moments when interactions become more challenging, and work more difficult, we all find the hard truth: whether or not we are able to continue to operate at our full potential. This is the heart of emotional intelligence and where your reputation is built.

Armed with the most recent research in the field of human behavior, Steve Gutzler will guide your team through the “new rules” of leadership to become more effective and influential.

Steve shares stories that will amaze and entertain your team, while delivering the actionable leadership tools they need to soar.

These lessons and strategies can be applied immediately in leadership, sales, and personal development.

Audiences will walk away feeling inspired, empowered, and equipped to tackle professional must-have goals.

Learning Objectives:

- Discover the brain science of emotions and how to self-regulate emotional hijacking moments
- How to turn the stress hormone, cortisol, into your friend
- Master your emotions, moods, and attitudes for high performance
- How to connect deeper and coach more effectively
- The four strategies to mastering the 17% moments
- Breakthrough methods for communication, collaboration, and coaching

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